

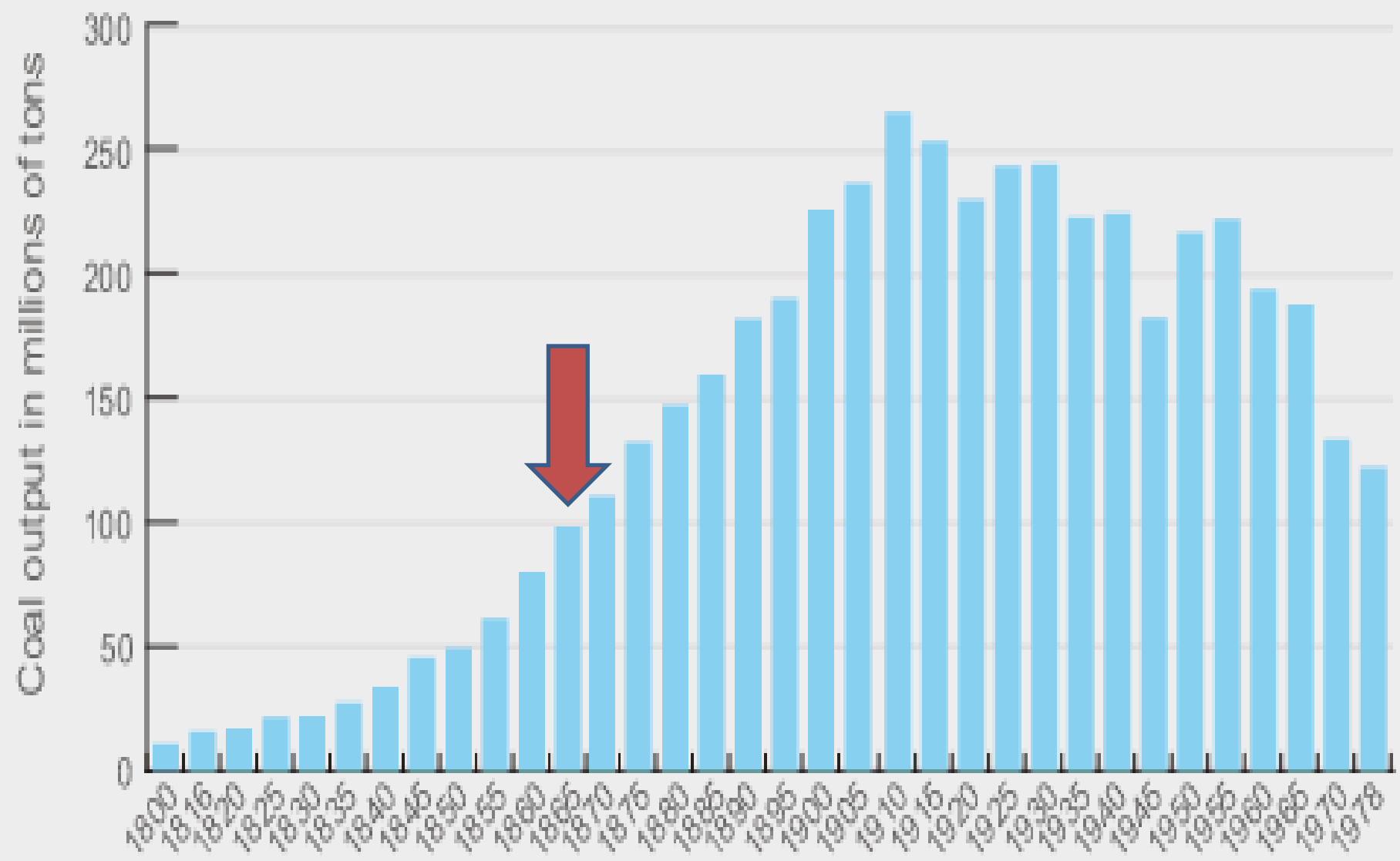
The Challenge of Conservation

Jevons Paradox,
The Samaritan Problem,
& Utility Economics

Jevons' Paradox

- In 1865 Stanley Jevons warned the British government that increases in the efficient mining and use of coal (steam engines) would lead to NOT less coal use – but rather to MORE coal use.

UK coal production, 1800-1978



Source: Stevenson & Cook, *The Longman Handbook of Modern British History, 1714-1980*

Jevons' Paradox

- As a result of Stanley Jevons' brilliant insight, nothing changed.
- Until The Great Smog, Dec. 5-9 1952
 - > 4,000 dead
- Estimates of 10,000+ premature deaths annually for over 100 years in UK



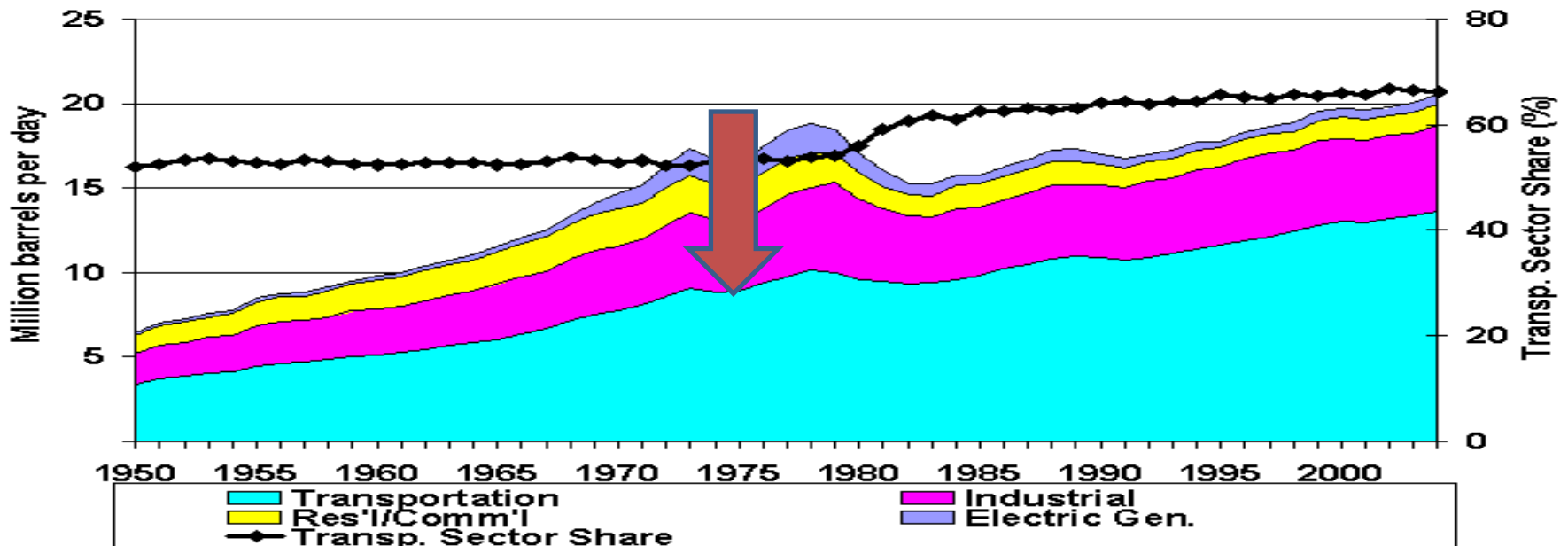
Jevons' Paradox

- Increases in efficiency do not lead to reductions in usage of a resource – increases in efficiency lead to more usage.

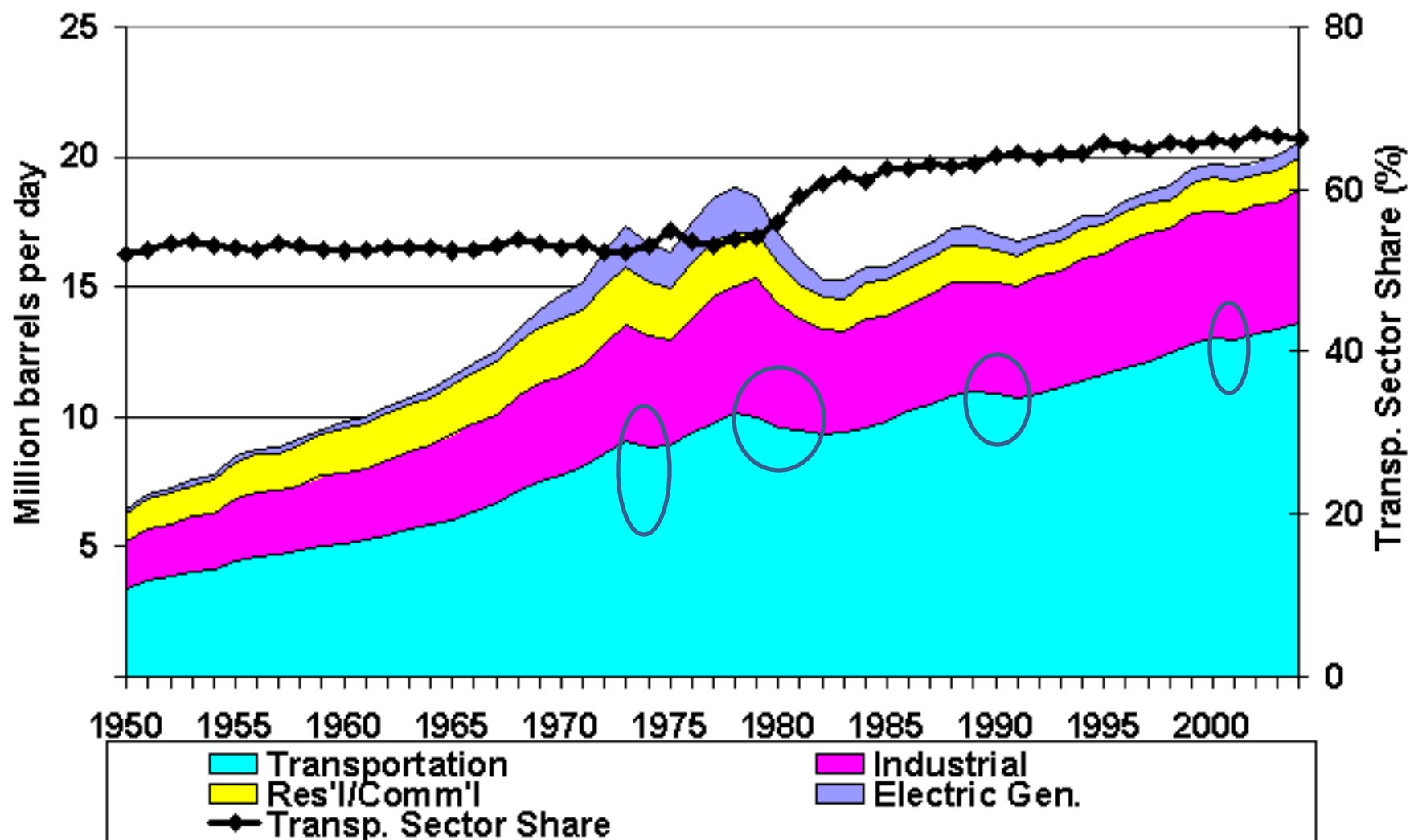
Jevons' Paradox & Gasoline

- Oil Shocks of 1973-4 led to 1975's Corporate Average Fuel Economy (CAFE) standards.

U.S. Oil Demand by Sector, 1950-2004



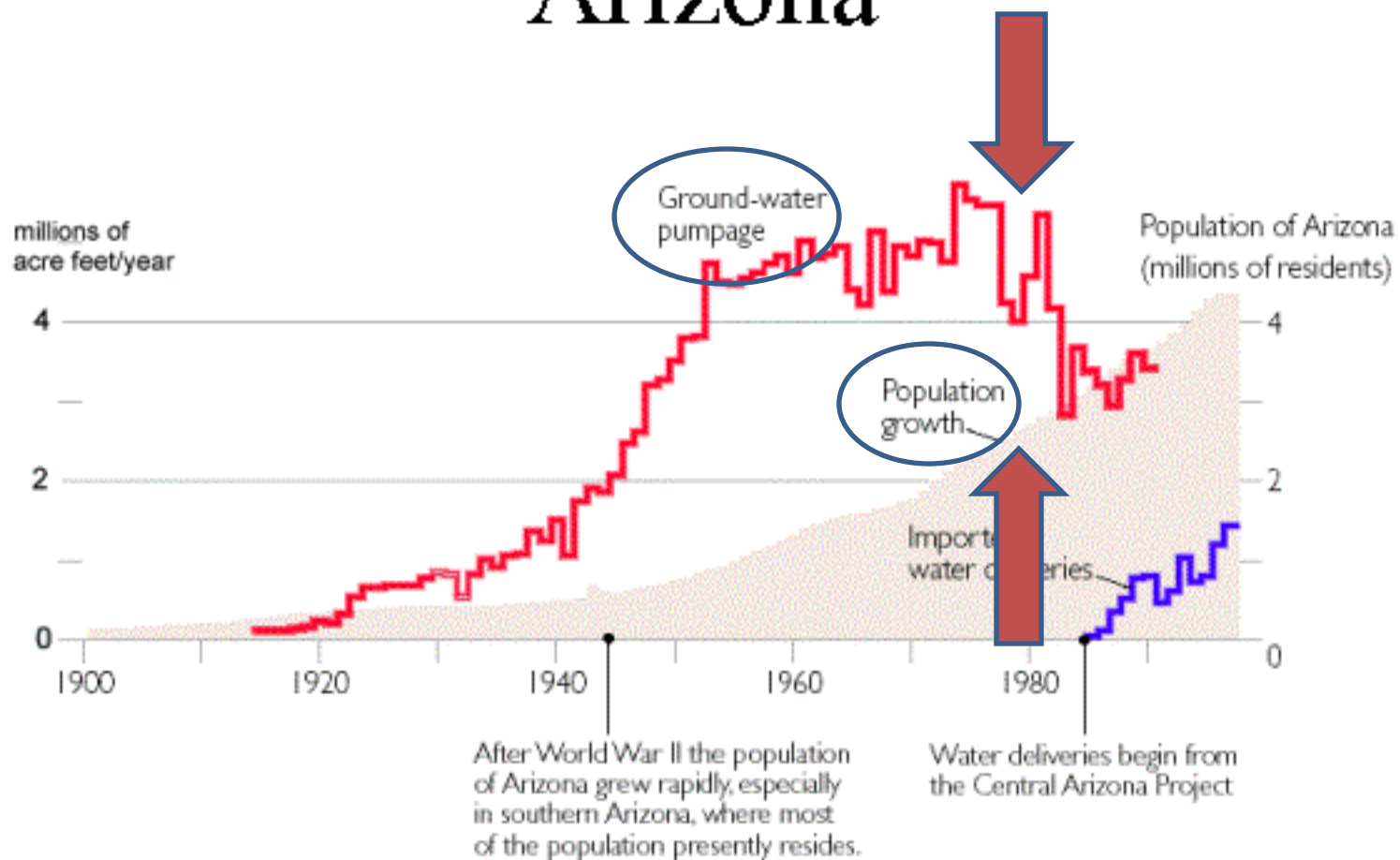
U.S. Oil Demand by Sector, 1950-2004



Jevons' Paradox & Water

- Arizona, 1980, Groundwater Management Act recognized that aquifers were being overdrawn in five areas
 - Creation of “Active Management Areas”
 - Led to created of Groundwater Replenishment Districts, and
 - Assured Water Supply (Certificates & Designations)

Population and water use in Arizona



Rational Self Interest

- Let people retain the economic benefits of conserving resources, and individuals will choose to do so. Or not...



Rational Self Interest, CAFE Standards, and Vehicle Purchases

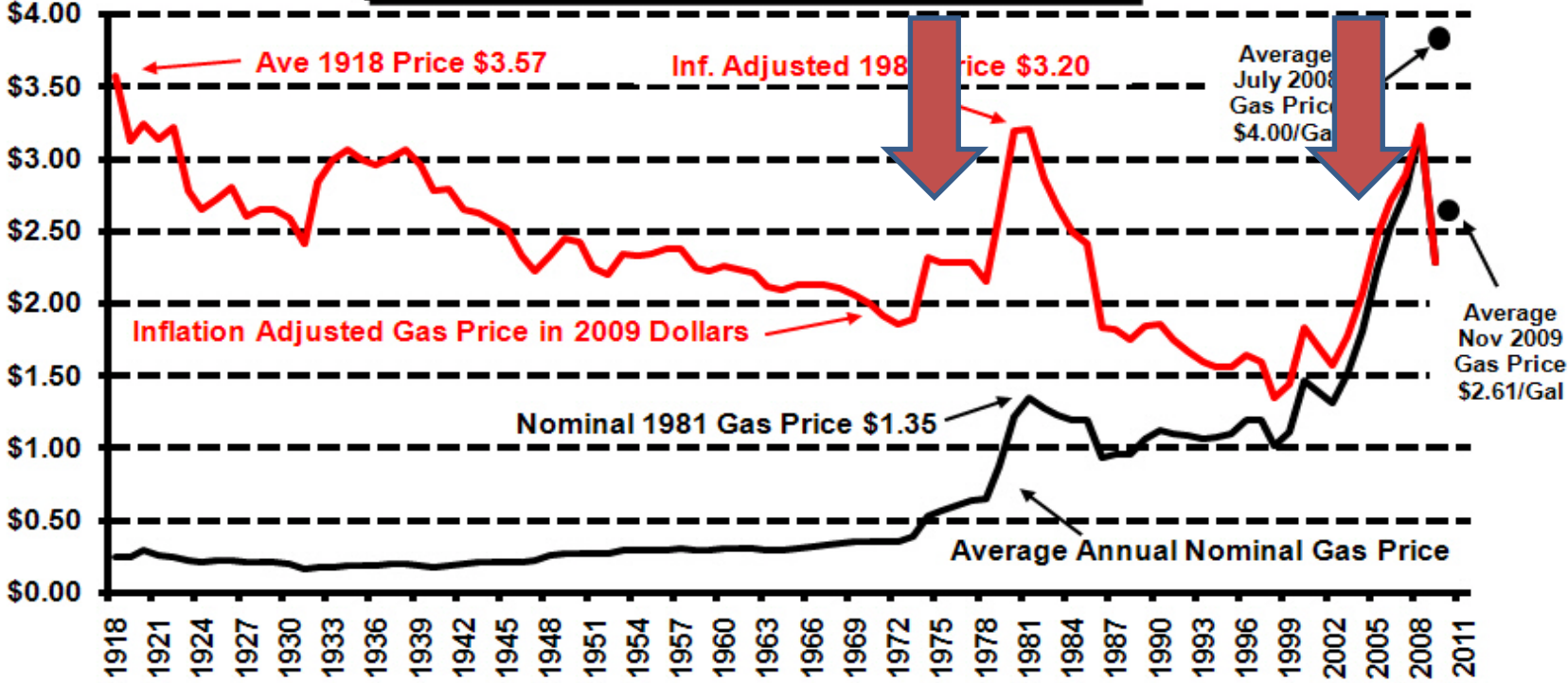
- 1976 Top selling vehicle in U.S.
 - 17.8 mpg average (Motor Trend)
- 2006 Top selling vehicle in U.S.
 - 14.0 mpg average (fueleconomy.gov)



Rational Self Interest?

No, Gas Wasn't Cheaper

Inflation Adjusted Average Annual Gasoline Prices 1918-2009
 © 2009 *Financial Trend Forecaster*
 www.InflationData.com
 Prepared By Timothy McMahon
 Updated 12/11/09

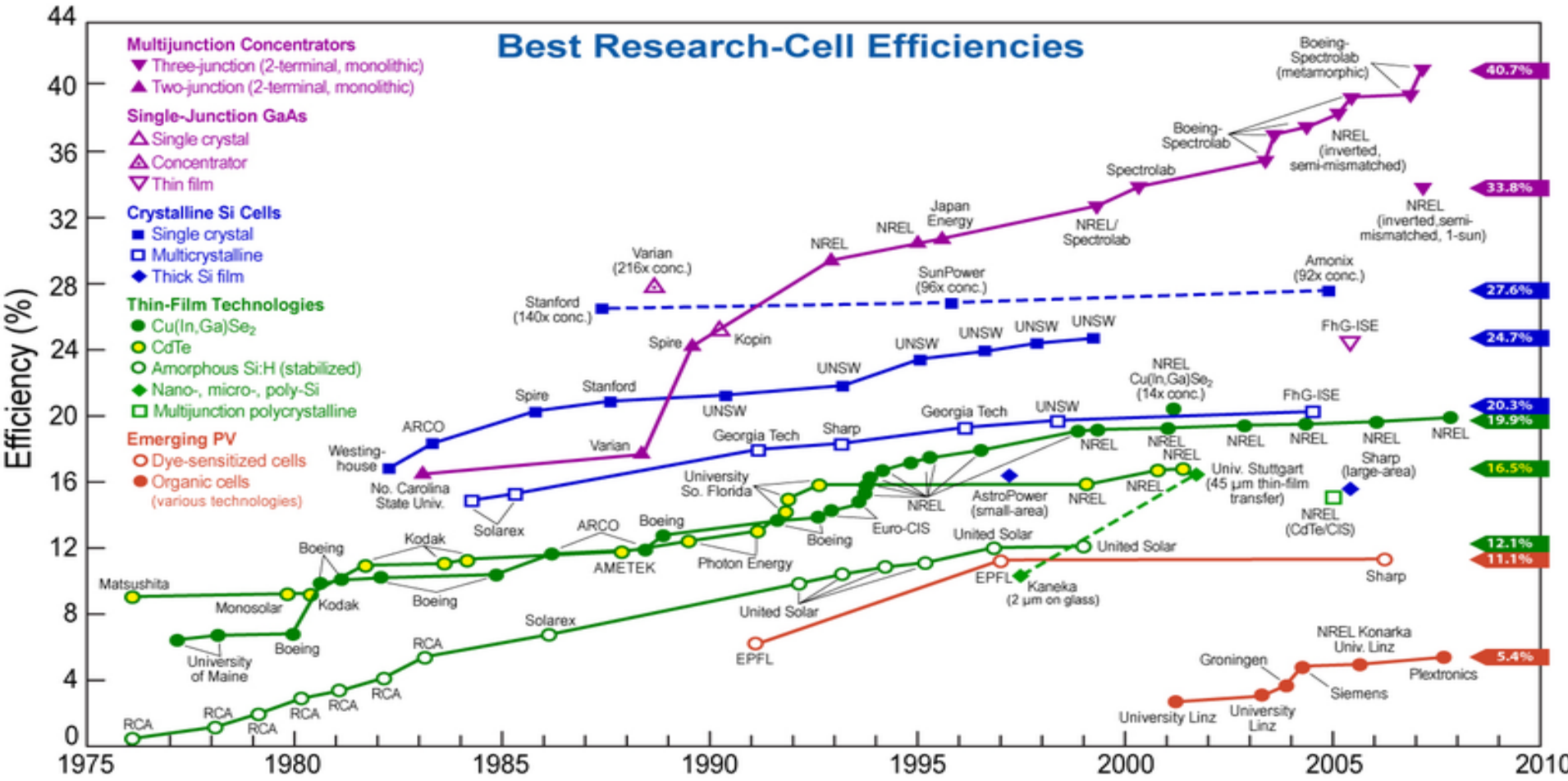


Note: Prices are Average Annual prices not Peak Prices so peaks are smoothed out considerably

Source of Data: US Energy Information Administration
 CPI-U Inflation index- www.bls.gov

Rational Self Interest and Solar PV

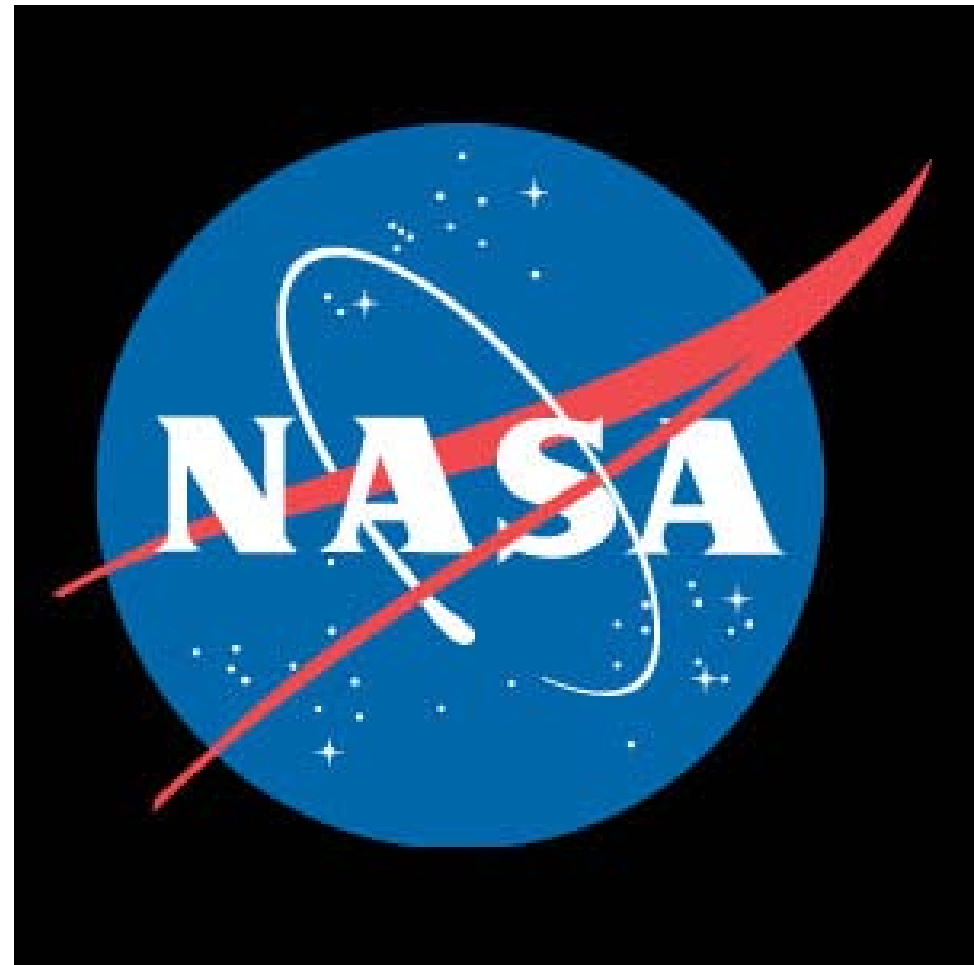
Increasingly efficient for 35 years – yet only recently is installed capacity increasing. Why?



Rational Self Interest & The Samaritan Problem

E.g., what people report they give to charity, and what charities receive.

- 2009, National Taxpayer Advocate report to Congress:
 - \$17 billion in **overstated** charitable contributions
- 2009, NASA budget:
 - \$17.6 billion



The Samaritan Problem

- Water – Use It Wisely
 - 84% aided recall in a 2007 Study by BBC
 - 81% support allowing medical marijuana
 - ABC News/Washington Post, Jan 12-15 2010



Samaritans & Water

- 63% knew it was a water conservation program & they scored higher on questions about water conservation
 - 65% approval rating for President Obama on his inauguration. Rasmussen, 1/21/09
 - 65% think “unanswered questions” surround JFK assassination, ABC News, Nov 16, 2003



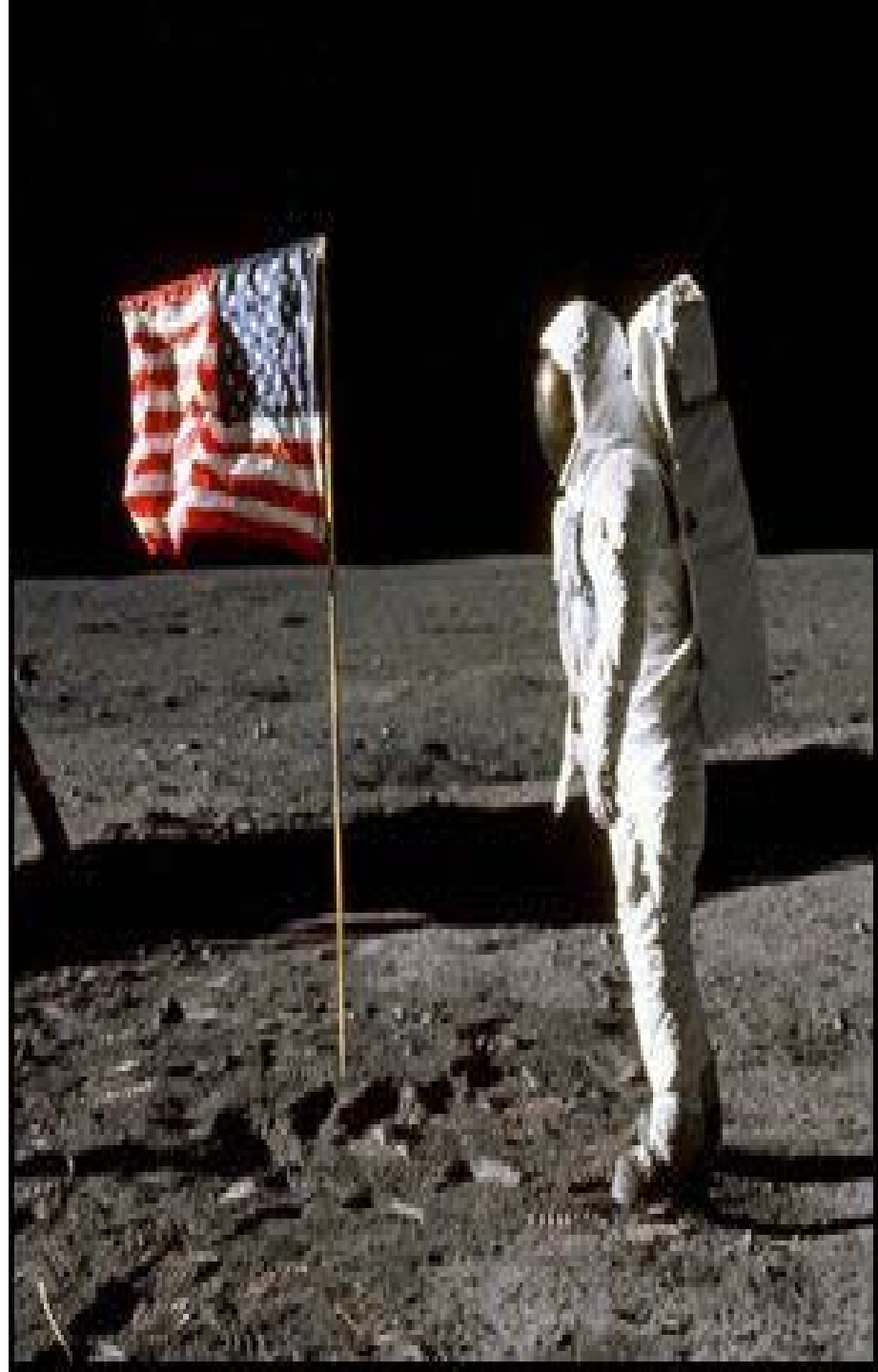
Samaritans & Water

- 44% said they had ‘taken steps’ to change their water use
 - 41% say global warming “not a serious problem”;
Rasmussen, Dec 2009



Samaritans & Water

- 91% of those said they had decreased their usage as a result
 - 94% believe that men landed on the moon, Gallup Poll, 1999



Jevons' and Samaritan Paradoxes & Water

- To measure Water – Use It Wisely's impact
 - Full regression analysis on the 1,400 households in the survey
 - Quantified the actual water usage rates between “aware/unaware”, “knowledgeable/not informed”, and “acted to conserve/haven't acted” consumers
 - The results?



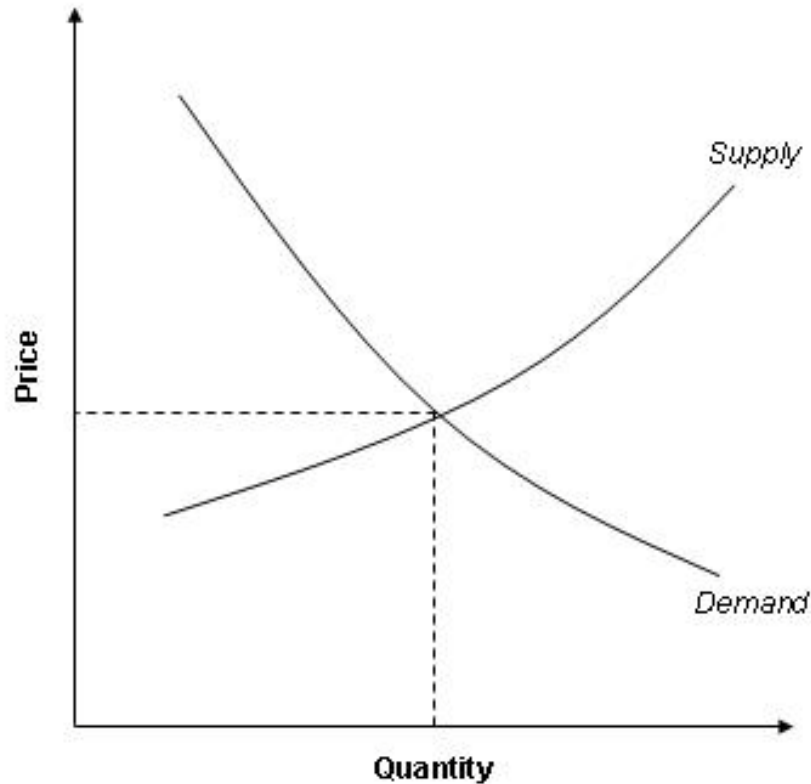
- “did not produce any substantial or statistically significant differences.”
- “Indistinguishable” differences between aware and unaware households; and between active and not-active conservation households.

Jevons & Samaritan Paradoxes solved by Utility Economics

- Utility Economics
 - Cost Sharing
 - Responsibility Assigned to One Entity
 - Economic Incentives to Responsible Entity
 - Utility earn returns, or faces consequences
 - Ratepayers receive reliable and adequate service

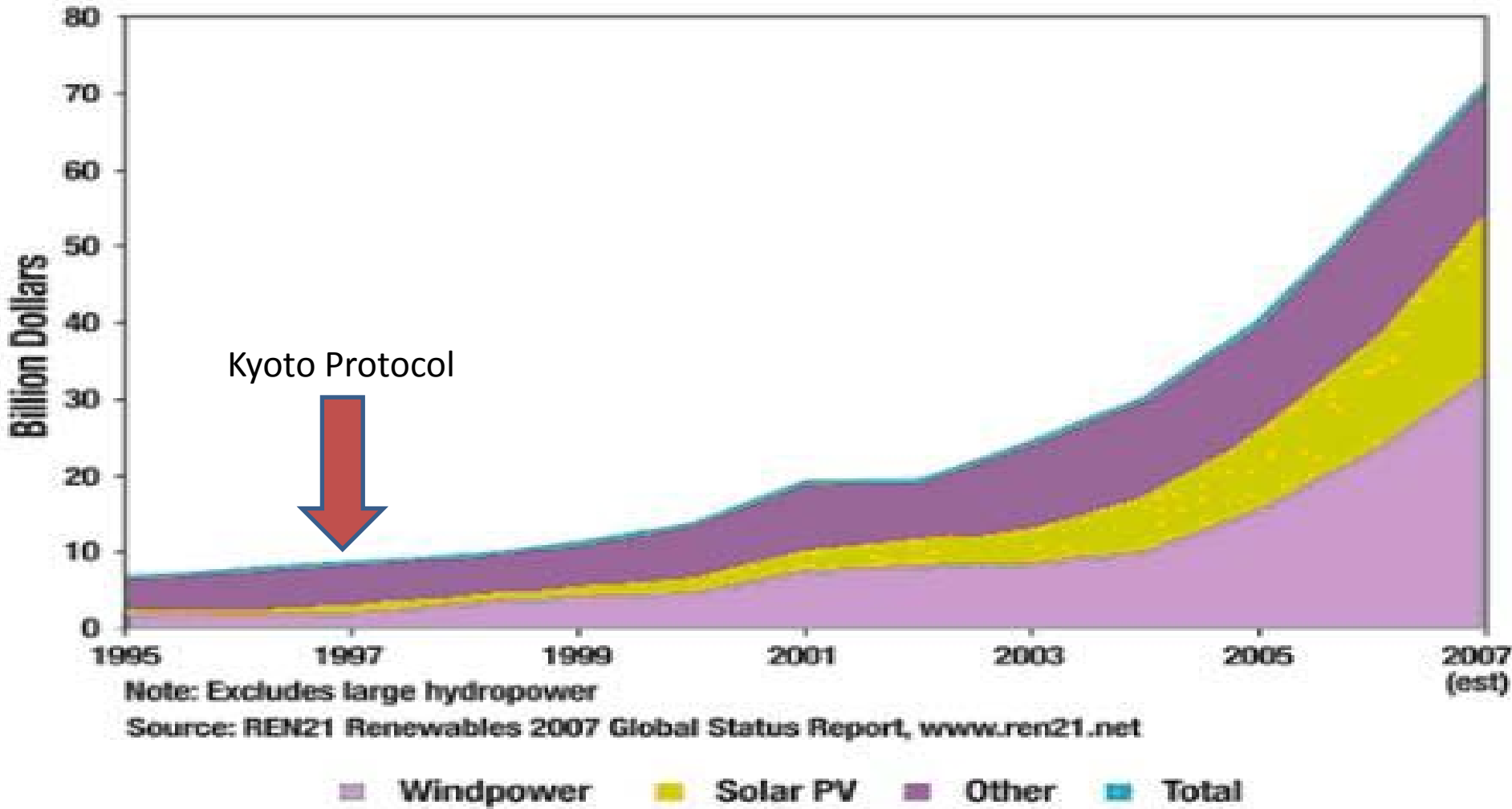
Economics Conserve Resources

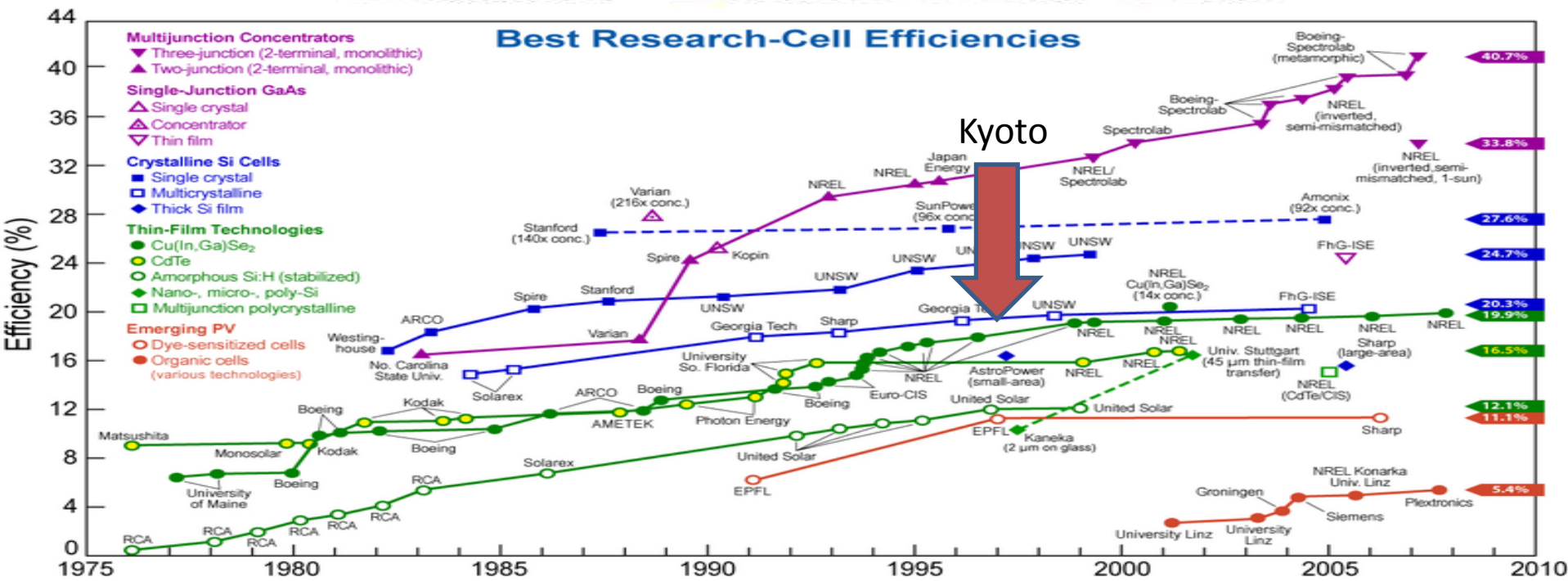
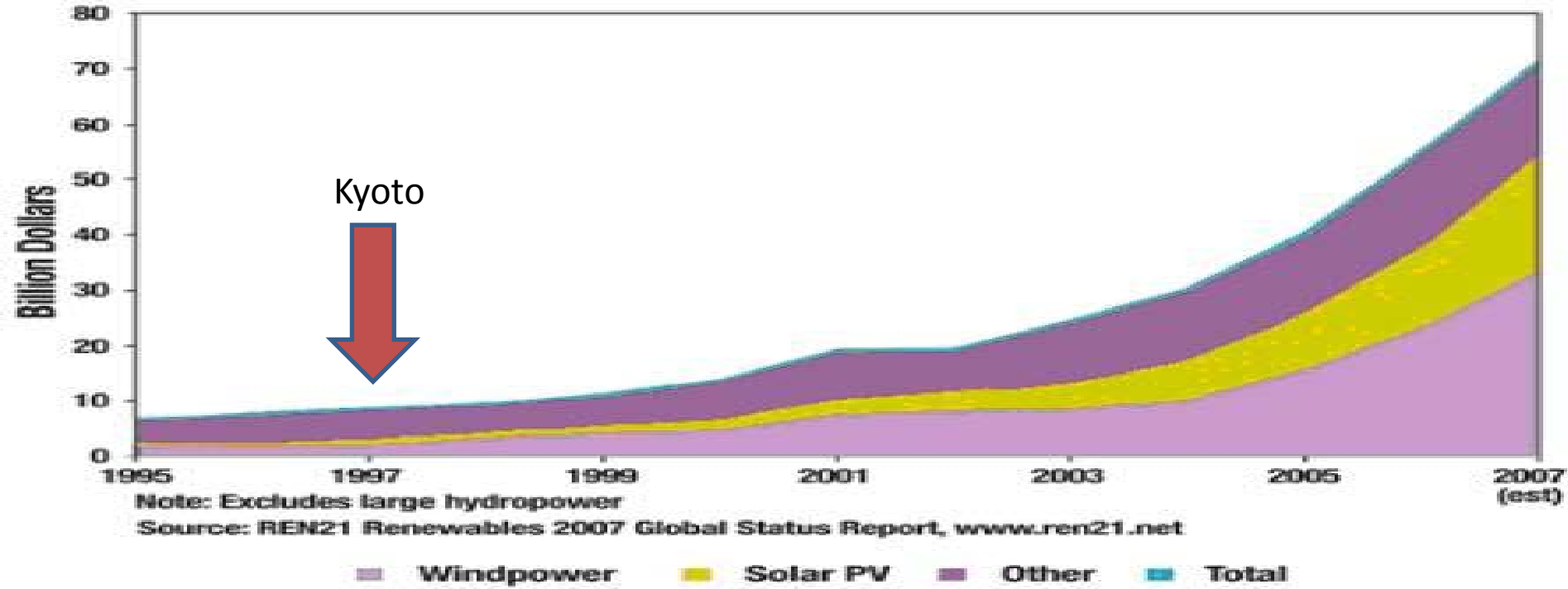
By creating economic incentives for rational utilization, we assure more rational usage.



Utility Economics

Utility-scale economic incentives based on utility responsibility and incentives.





Utilities & Large Energy Providers “entered the renewable game”

- Post-Kyoto, countries required utilities and energy providers to increase their use of renewable energy, that’s why it is booming
- Water has not been affected... enter Global Water Resources.